

Press Information

Japat AG well prepared for entry into the EU ETS

When the implications of the EU ETS became clear, Japat AG brought in the experience of GALLEHR+PARTNER to help them navigate their way through the requirements laid down by the EU.

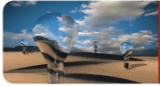
Frankfurt-Karben, Germany / 13 October, 2009: For Business Aviation companies the challenges of the EU ETS were even greater than those for large, commercial airlines – the resources and the knowledge were simply not available to deal with the stringent requirements laid down by the EU ETS. Japat AG, a business aviation company based in Switzerland/France, knew that to meet these requirements they would need support from experienced experts.

Dolores Todesco, airport service coordinator for Japat AG, had the task of putting together the monitoring plans and setting in place the processes for producing the monitoring reports as of 2010. She explained: “The competitive advantage of the task was clear to us, but our company simply did not have the necessary experience to meet these requirements. Only with the support of experts would we be sure to meet the deadlines set and ensure that we dealt with this strategically. There were a number of companies with whom I spoke, but only GALLEHR+PARTNER seemed to really know what they were talking about – and understood exactly what I needed.”

Japat AG has since met the required deadlines from their appointed CA, France, and is now preparing the ground for the monitoring process to begin. Dolores continued: “Important for us now is that the whole team understands their part in putting together the monitoring reports, the processes which need to be put in place and how this will impact our future business. Here the team from GALLEHR+PARTNER is putting a series of seminars in place to strengthen the knowledge required within the company's management and administration team.”

Sebastian Gallehr, CEO of GALLEHR+PARTNER said: “An informed and trained team is one of the best ways of ensuring success as the EU ETS comes into play. Airlines, big and small, need to take on the challenges ahead by building the knowledge and expertise within their own companies – at the management level as well as with all relevant staff. Only then can the risks be minimized and the opportunities recognized.”

For more information on the remaining challenges facing airlines in 2010 and beyond, GALLEHR+PARTNER have issued a third special edition newsletter for aviation. The latest newsletter, and previous issues, can be found at the following web site: www.gallehr.de



Workshops and Training to support Aviation sector

GALLEHR+PARTNER have devised a program of workshops and training products which can be tailored to the individual requirements of the airline concerned. Below is a typical example of the content of such workshops covering both the strategic topics and the practical implementation of the EU ETS.

Depending on the length of workshop and the number of topics to be included, costs range from € 2k to € 4k.

| Part 1: Strategy and Market | Part 2: Processes and Administration |
|---|---|
| <p>Overview: The Aviation Sector in the EU ETS</p> <ul style="list-style-type: none"> • Summary of regulations, allocation, monitoring, verification, penalties & communication <p>Carbon Markets & The Aviation Sector</p> <ul style="list-style-type: none"> • Kyoto – background & mechanisms • Emissions trading – market participants & drivers • Carbon products in a maturing market • Market outlook <p>The Individual Carbon Strategy</p> <ul style="list-style-type: none"> • Realizing affected processes, pitfalls & actions • Individual carbon status • Carbon risk / risk & cost reduction • Defining individual targets <p>Strategy for Risk, Cost Reduction & Trading</p> | <p>Process Implementation for t-km & CO₂</p> <ul style="list-style-type: none"> • Optimization potentials • Monitoring plans & procedures • Data requirements • Monitoring in practice • Reporting • Verification • Communication with verifiers & CA • Responsibilities <p>GAP-Analysis of Processes</p> <ul style="list-style-type: none"> • Target v. actual comparison • Recommendations <p>Conclusions and To Dos</p> |

About Us

GALLEHR+PARTNER, the CO₂ Navigator for Industries is a consulting company with strategic, technological and business expertise in the sphere of Energy and Climate Change. Since 2003, GALLEHR+PARTNER has successfully consulted power supply companies and other energy-intensive industries. Focus in the aviation sector concerns the issues Carbon Strategies and Emissions Trading, Risk Management, Energy Management and IT and/or Process Optimization. From the very beginning, GALLEHR+PARTNER engaged itself with new issues within these areas for the financial benefit of the customers. German based GALLEHR+PARTNER are active throughout Europe and Asia.



As well as founder of GALLEHR+PARTNER, Sebastian Gallehr is also CEO of the European Business Council for Sustainable Energy (e5), founding member of DESERTEC and is member of the European Climate Forum where he is process leader for Education.

GALLEHR+PARTNER joined the IATA (International Air Transport Association) Strategic Partnerships programme in 2008 to further promote understanding of environmental strategies, and in particular understanding of the Emissions Trading Scheme and its potential impact on the aviation industry. To learn more about IATA Strategic Partners and the Strategic Partnerships programme, visit the IATA Web site at www.iata.org/sp

For more information on GALLEHR+PARTNER, please visit: www.gallehr.de

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